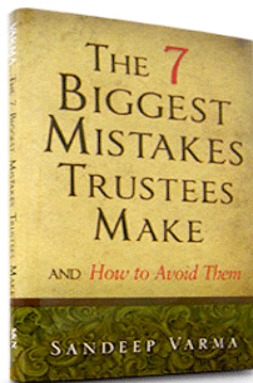


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Fact Sheet

The 7 Biggest Mistakes Trustees Make...And How to Avoid Them highlights in detail the case of two clients and their children, who sued each other over their inheritance money. Their true story and others are used to bring to light these seven common mistakes that can sink financial dreams and tear families apart.

Whether you've already established a trust or not, this book provides the framework of how to effectively develop an estate planning strategy and how to open up lines of communication about difficult planning issues between your family members and your other beneficiaries.



NEW TITLE INFORMATION

The 7 Biggest Mistakes That Trustees Make And How To Avoid Them

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About the Author

Sandeep Varma, as a financial advisor for over 18 years, has made it his goal to help families plan for their futures. With comprehensive knowledge of diverse and sophisticated investment vehicles, he specializes in working with clients and a team of advisors to implement advanced estate strategies.

Recently *Registered Rep. Magazine* named him one of the “Top 100 Independent Financial Advisors in America”. In addition Sandeep took part in the invitation only *Barron's Top 100 Financial Advisors* conference in New York.

*Every family that has accumulated assets needs to sit and have a serious talk about the issues that financial advisor Sandeep Varma brings to light...The real client stories are so powerful and heartbreaking, you cannot help but be moved to do your own planning—that is the magic of this financial gem. I highly recommend it. —Ed Slott, CPA, Author of *Your Complete Retirement Planning Road Map**

S&N Publishing

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